



**Request For Proposal (RFP) for selection of a Consultancy Firm for establishing of Technical Assistance and Support Unit (TASU) for providing Naval Experts advisory for Odisha Coastal Security Police Department.**

**RFP No: Ref Number: 42-RFP- {TASU} NEA for Coastal Security -2024-25**

**Date: 01.01.2025**

**E.M.D: Rs. 2,00,000 (Two Lakhs Rupees Only)**

**RFP Fees: Non-refundable Rs. 3,540/- {Rs.3,000/- + 18% GST (Rs. 540/-)}**

**RFP Inviting Authority**

**Office of the Additional Directorate General of Police, Odisha Coastal Security  
Police Department, Bhubaneswar, At/PO: Rasulgarh, Bhubaneswar Dist.:  
Khurdha, PIN: 751010**

## **Disclaimer**

The information contained in this Request for Proposal document ("RFP") or any other information subsequently provided to Bidders, whether verbally or in documentary or any other form by or on behalf of the Additional Directorate General of Police, Odisha Costal Security Police Department or any of its employees or advisers, is provided to the Bidders on the terms and conditions set out in this RFP and such other terms and conditions subject to which such information is provided.

This RFP is not an agreement and is neither an offer nor invitation by the Additional Directorate General of Police, Odisha Costal Security Police Department to the prospective Bidders or any other person. The purpose of this RFP is to provide interested Bidders with information that may be useful to them in the formulation of their Proposals pursuant to the RFP. This RFP includes statements, which reflect various assumptions and assessments arrived at by the Additional Directorate General of Police, Odisha Costal Security Police Department in relation to the Services. Such assumptions, assessments and statements do not purport to contain all the information that each Bidder may require. This RFP may not be appropriate for all persons, and it is not possible for the Odisha Police Department, its employees, or advisers to consider the objectives, technical expertise and particular needs of each party who reads or uses this RFP. The assumptions, assessments, statements, and information contained in this RFP may not be complete, accurate, adequate, or correct. Each Bidder should, therefore, conduct its own investigations and analysis and should check the accuracy, adequacy, correctness, reliability and completeness of the assumptions, assessments and information contained in this RFP and obtain independent advice from appropriate sources.

Information provided in this RFP to the Bidders is on a wide range of matters, some of which depends upon interpretation of law. The information given is not an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of law. The Additional Directorate General of Police, Odisha Costal Security Police Department accepts no responsibility for the accuracy or otherwise for any interpretation or opinion on the law expressed herein.

The Additional Directorate General of Police, Odisha Costal Security Police Department , its employees and advisers make no representation or warranty and shall have no liability to any person including any Bidder under any law, statute, rules or regulations or tort, principles of restitution or unjust enrichment or otherwise for any loss, damages, cost or expense, which may arise from or be incurred or suffered on account of anything contained in this RFP or otherwise, including the accuracy, adequacy, correctness, reliability or completeness of the RFP and any assessment, assumption, statement or information contained therein or deemed to form part of this RFP or arising in any way in this selection process.

The Additional Directorate General of Police, Odisha Costal Security Police Department also accepts no liability of any nature whether resulting from negligence or otherwise

however caused or arising from reliance of any Bidder upon the statements contained in this RFP. The

Additional Directorate General of Police, Odisha Costal Security Police Department may in its absolute discretion, but without being under any obligation to do so, update, amend or supplement the information, assessment or assumption contained in this RFP.

The issue of this RFP does not imply that the Additional Directorate General of Police, Odisha Costal Security Police Department is bound to select a Bidder or to appoint the selected Consultant, as the case maybe, to provide the Services and the Additional Directorate General of Police, Odisha Costal Security Police Department reserves the right to reject all or any of the Proposals without assigning any reasons whatsoever.

The Bidder shall bear all its costs associated with or relating to the preparation and submission of its Proposal including but not limited to preparation, copying, postage, delivery fees, expenses associated with any demonstrations or presentations which may be required by the Odisha Police Department, or any other costs incurred in connection with or relating to its Proposal. All such costs and expenses will remain with the Bidder and the Additional Directorate General of Police, Odisha Costal Security Police Department shall not be liable in any manner whatsoever for the same or for any other costs or other expenses incurred by a Bidder in preparation or submission of the Proposal, regardless of the conduct or outcome of the selection process.

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## Data Sheet

Sl.No.	Particulars	Details
1.	<b>Name of the Organization</b>	Odisha Police (Costal Security )
2.	<b>Method of Selection &amp; Proposal Validity</b>	Quality cum Cost Based Selection (QCBS) & 120 Day's proposal validity
3.	<b>Date of Issue of RFP</b>	01.01.2025
4.	<b>Deadline for Submission of Pre-Proposal / Pre-Bid Queries</b>	07.01.2025
5.	<b>Pre-Bid Meeting</b>	<b>A Pre-Bid Meeting will be held on 08.01.2025 at 3:30 PM (Online Link shall be shared based on the request receive form bidder on E Mail ID – <a href="mailto:adgcs-odisha@gov.in">adgcs-odisha@gov.in</a></b>
6.	<b>Issue of Pre-Bid Clarifications</b>	10.01.2025
7.	<b>Proposal Submission Due Date</b>	19.01.2025 till 4:30 PM
8.	<b>Date of opening of Technical Proposal</b>	20.01.2025
9.	<b>Date of Presentation</b>	To be informed later
10.	<b>Date of opening of Financial Proposal</b>	To be informed technically qualified bidders
11.	<b>Expected Date of Commencement of Assignment</b>	To be informed later
12.	<b>Bid Document Fee (Non-Refundable)</b>	<p>Bid Document Fee (Non-Refundable) (As Demand Draft from any scheduled commercial bank/nationalized bank in the name of "AIG of Police (Provisioning)" payable at "Cuttack") of Rs.3,540/- (Rupees Three Thousand Five Hundred forty only) (including GST).</p> <p><b>Note: Scanned copy of the Demand Draft/ Bank Guarantee as applicable shall be submitted along with technical bid document and original copy of shall be submitted to Odisha Police Headquarters (Provisioning Cell) on date of submission of technical bid</b></p>
13.	<b>Earnest Money Deposit (EMD) (Refundable)</b>	<p>Bid Document Fee (Non-Refundable) (As Demand Draft from any scheduled commercial bank/nationalized bank in the name of "AIG of Police (Provisioning)" payable at "Cuttack") of Rs.2,00,000 /-(Two Lakhs Rupees Only)</p> <p>Note: Scanned copy of the Demand Draft/</p>

Sl.No.	Particulars	Details
		Bank Guarantee as applicable shall be submitted along with technical bid document and original copy of shall be submitted to Odisha Police (Coastal Security) on date of submission of technical bid
14.	<b>Performance Security</b> <i>(As Bank Guarantee from any scheduled commercial bank/nationalized bank in the name of Police Department, Odisha)</i>	3% of the overall contract value for 12 months.
15.	<b>Contact Person</b>	AIG of Police (Coastal Security) Odisha Coastal Security Police Department, Bhubaneswar, At/PO: Rasulgarh, Bhubaneswar Dist.: Khurdha, PIN: 751010
16.	RFP can be downloaded from	<a href="https://odishapolice.gov.in/">https://odishapolice.gov.in/</a>  <a href="https://tendersodisha.gov.in/">https://tendersodisha.gov.in/</a>

# **SECTION 1: LETTER OF INVITATION**



## **Letter of Invitation**

**Name of the Assignment: Request for Proposal (RFP) for selection of a Consultancy Firm for establishing of Technical Assistance and Support Unit (TASU) for providing Naval Experts advisory for Odisha Coastal Security Police.**

Odisha Coastal Security Police (the "Authority"), in accordance with the provisions under the Guidelines for Engagement of Consultants and Outsourcing of Services issued in the Office Memorandum No. 37323/F Dt. 30.11.2018 of the Finance Department, now invites reputed, eligible agencies for submitting proposals for undertaking various consultancy services for Police Department Odisha. Projects.

1. A bidder will be selected under **QCBS** procedure as prescribed in the RFP Document in accordance with the procedures prescribed here with circulated vide Office Memorandum No.37323/F, Dated:30.11.2018 of Finance Department, Govt. of Odisha.
2. Interested bidders fulfilling eligibility conditions as mentioned in this RFP can submit their proposals.
3. The proposal should be submitted in three parts/ envelope as follows:

Part 1: Pre-Qualification&Technical Qualification Proposal.

Part 2: Financial Proposal.

Evaluation of the proposals shall be made as per the evaluation criteria mentioned in the RFP prior to opening of financial proposal.

4. In the event that any of the instructions mentioned herein have not been adhered to, the Additional Directorate General of Police, Odisha Coastal Security Police Department may reject the Proposal.
5. The proposal, complete in all respect as specified in the RFP Document, must be accompanied by a Non-refundable Bid Document Fee and a Refundable EMD of paid as prescribed in the RFP failing which the bid will be rejected.
6. The last date and time for submission of proposal, complete in all respect, is as per the Bidder Data Sheet and the date of opening of the technical proposal is as mentioned in the Bidder Data Sheet, which will be done in the presence of the bidder's representative at the specified address as mentioned in the Bidder Data Sheet. Representatives of the bidders may attend the meeting with due authorization letter on behalf of the bidder.
7. This RFP includes the following sections:
  - a) Letter of Invitation [**Section-1**]
  - b) Information to the Bidder [**Section-2**]
  - c) Terms of Reference [**Section-3**]

- d) Technical Proposal Submission Forms **[Section-4]**
  - e) Financial Proposal Submission Forms **[Section-5]**
  - f) Bid Submission Checklist **[Section-6]**
  - g) Standard Form of Contract **[Section-7]**
  - h) Annexure [**Bid Submission Checklist & Performance Bank Guarantee Format and any other relevant assignment related material needs to be provided**]
8. While all information/data given in the RFP are accurate within the consideration of scope of the proposed assignment to the best of the Additional Directorate General of Police, Odisha Costal Security Police Department 's knowledge, the Additional Directorate General of Police, Odisha Costal Security Police Department holds no responsibility for accuracy of information, and it is the responsibility of the bidder to check the validity of information/data included in this RFP. The Additional Directorate General of Police, Odisha Costal Security Police Department reserves the right to accept/reject any /all proposals/cancel the entire selection process at any stage without assigning any reason thereof.

## **SECTION 2: INSTRUCTION TO BIDDERS**

## 1. Pre-Qualification Criteria

Each bid will be assessed based on the following pre-qualification criteria before proceeding with the Technical Evaluation. Only bids qualified as per Eligibility criteria shall be considered for technical evaluation. The bidder is required to produce the copies of the required supportive documents/information as part of their technical proposal failing which the proposals will be rejected.

Sr. No	Eligibility Criteria	Supporting Documents
1.	<b>Incorporation:</b> The bidder or all bidder in case of consortium should be a company incorporated under Companies Act, 1956/2013 or a partnership firm registered under LLP Act, 2008. and must be in consultancy business and operational for at least 10 years, as on the date of submission of the bid.	Certificate of Incorporation/ Partnership Deed along with PAN, GST registration certificate
2.	<b>Turnover:</b> The bidder or any bidder in the case of consortium should have a minimum annual average turnover of Rs. 50.00 Crores in last three financial year i.e. FY 2021-22, FY 2022-23, FY 2023-24)	Audited financial statements (Profit and Loss and Balance Sheet)
3.	<b>Net worth:</b> The bidder or all bidder in case of consortium should have positive net worth as on March 31, 2024	Certified Copy of audited Profit and Loss (P&L) Statements/ Net worth certificate from CA
4.	<b>Consultancy Experience:</b> The bidder or any bidder case of consortium must have completed at least two Consultancy projects related to Program Management/Program Monitoring Unit / Technical Support Agency related Consultancy project for any ULBs/ State Govt/ Central Govt Agencies with each order value more than Rs. 1 Cr. in last 5 years from the date of submission.	Copy of Letter of Award/ Work Order/ PO/ Completion Certificate/ testimonial
5.	<b>Police Sector:</b> The bidder or any bidder in case of consortium must have experience of at least one Consultancy project for any Police Department of State Govt/ Central Govt Agencies in India in last 5 years.	Copy of Letter of Award/ Work Order/ PO/ Completion Certificate/ testimonial
6.	<b>Resources Strength:</b> The Applicant must have an employee strength in consulting at least 50 on payroll of the company as on date of submission of the bid.	Self-declaration on the letter head of the company by the HR
7.	<b>Blacklisting:</b> The bidder or all bidder in case of	Self-declaration on

Sr. No	Eligibility Criteria	Supporting Documents
	consortium should not be blacklisted by state/ central government department, agency, corporation, urban local body, PSU, at the time of submission of the bid	the letter head of the company by authorized signatory
8.	<b>Certifications:</b> The bidder or any bidder in case of consortium must have ISO 9001:2015 and ISO 27001. All the certificates should be valid at the time of release of bid.	Attach copy of the valid Certificates

The bidder or any bidder in case of consortium are mandatorily required to submit form GSTR-3 of last 3 months.

**Documents/Formats need to be submitted along with TECHNICAL PROPOSAL:**

The bidders must furnish the following documents duly signed in along with their Technical Proposal:

- Filled in Bid Submission Check List in Original (Annexure-I)
- Covering letter (TECH- 1) on bidder's letterhead requesting to participate in the selection process.
- Bid Document Fee & Earnest Money Deposit (EMD) as applicable
- General Details of the Bidder (TECH – 2)
- Power of Attorney (TECH – 4) in favor of the person signing the bid on behalf of the bidder. Alternatively, bidder can submit Board resolution copy mentioning the Authorized Signatory
- Undertaking for not having been blacklisted by any Indian Central / State Government /PSU as on submission date of this tender
- Declaration regarding Conflict of Interest (TECH - 6)
- Declaration of No involvement in any legal conflicts or any pending legal issues with the Additional Directorate General of Police, Odisha Costal Security Police Department during last 3 years. (On the letterhead of the bidder)

Bidders should submit the required supporting documents as mentioned above. Bids not conforming to the eligibility criteria and non-submission of required documents as listed above may lead to rejection of the bid. Submission of forged documents will also result in rejection of the bid. Bidders are advised to study all instructions, forms, terms & conditions, and other important information as mentioned in the RFP Document. The proposal must be complete in all respect, indexed and bound. Each page should be numbered and signed by the authorized representative.

**2. Bid Document Fee**

The bidder must furnish as part of technical proposal, the required bid Document fee as prescribed in the RFP failing which the bid will be rejected.

### **3. Earnest Money Deposit**

The bidder must furnish as part of the technical proposal, an Earnest Money Deposit (EMD) as prescribed in the RFP failing for which the bid will be rejected. The EMD of unsuccessful bidders shall be refunded after finalization of selection process and after award and signing of contract with the successful bidder. The EMD may be forfeited on account of the following reasons:

- Any / All information furnished by the bidder is found to be forged / false during the evaluation process.
- Any other circumstance which holds the interest of the during the overall selection process.

The EMD of the Successful bidder may be forfeited on account of the following reasons:

- If Bidder fails to sign the contract within designated period (15 days).
- If the bidder fails to furnish required Performance Bank Guarantee in time.
- If the Bidder withdraws its proposal during the bid validity period as specified in RFP.

### **4. Validity of the Proposal**

Proposals shall remain valid for a period of 120 (One hundred twenty days) from the date of opening of the technical proposal. The Additional Directorate General of Police, Odisha Costal Security Police Department reserves the rights to reject a proposal valid for a shorter period as non-responsive and will make the best efforts to finalize the selection process and award of the contract within the bid validity period. The bid validity period may be extended on mutual consent.

### **5. Pre -Proposal Queries/ Pre-Proposal Meeting**

Bidders can submit their queries in respect of the RFP and other details, if any, to Police Department, Odisha through e-mail attill the timeline as per Bid Data Sheet.

Pre-bid meeting will be held as per the venue and schedule in Bidder Data Sheet. The bidders will have to ensure that their queries for pre-proposal meeting should reach one day before the pre-proposal meeting to the email address mentioned in this RFP.

### **6. Preparation and Submission of Proposal**

- i. Detail RFP shall be downloaded and submitted online as per instruction given in from <https://tendersodisha.gov.in/>.
- ii. In case the Technical Proposal Envelope has the financial proposal Envelope, the bid would be summarily rejected.
- iii. Evaluation of the proposals shall be made as per the evaluation criteria mentioned in the RFP prior to opening of financial proposal.

- iv. Each page should be page numbered and in confirmation to the eligibility qualifications and clearly indicated using an index page. The Additional Directorate General of Police, Odisha Coastal Security Police Department will not consider any proposal that arrives after the deadline as prescribed in the Bidder Data Sheet. Any Proposal received after the deadline will be outrightly rejected by the authority.

***Any deviation from the prescribed procedures/information/formats/conditions shall result in outright rejection of the proposal. All the pages of the proposal must be sealed and signed by the authorized representative of the bidder. Bids with any conditional offer shall be outrightly rejected. All pages of the proposal must have to be sealed and signed by the authorized representative of the bidder. Any conditional bids will be rejected.***

## **7. Opening of the proposal**

- i. Completed proposal must be submitted on or before the time and date stated in the Data Sheet.
- ii. Opening of Proposals will be done at **Odisha State Police Headquarters, Provisioning Section, Buxi Bazar Rd, BepariSahi, Buxi Bazaar, Cuttack, Odisha 753001.**
- iii. The Financial Proposal will be opened for the shortlisted applicants who qualify for financial opening as per RFP. The date of opening of Financial Proposal will be notified later.

## **8. Evaluation of Proposal**

**A Three step evaluation process will be conducted as explained below for evaluation of the proposals:**

- Preliminary Evaluation (1st Step): Preliminary evaluation of the proposals will be done to determine whether the proposal complies with the prescribed eligibility conditions and the requisite documents/information has been properly furnished by the bidder or not, as per requirements stated above in this RFP.
- TECHNICAL EVALUATION (2<sup>nd</sup> Stage): Evaluation of the Technical and financial proposals will be based on Quality and Cost Based Selection mode with weightage of 70% and 30% for technical and financial proposals, respectively.
  - 1) In the first phase the Technical Proposals shall be evaluated based on eligibility criteria as mentioned in this TOR.
  - 2) In the second phase the firms which satisfy the eligibility criteria shall be given marks based on Table: 1 as below TOR. Accordingly, firms will be ranked based on the marks allotted to them.

## **9. Technical Evaluation Criteria**

Sl. No.	Parameters	Maximum Marks			
1	<b>Financial Capacity of the Bidder</b>	<b>10</b>			
	<p>The Average Annual Turnover of bidder or any bidder in case of consortium shall have turnover of Rs. 50 Crores in last three financial year</p> <ul style="list-style-type: none"> <li>• INR. 50 Cr. - 5 Marks</li> <li>• &gt; INR 50 Cr. and &lt;= INR 75 Cr. – 7 Marks</li> <li>• &gt; INR 75 Cr. and above – 10 Marks</li> </ul> <p>Note: Audited financial statements (Profit and Loss and Balance Sheet) should be submitted as support.</p>	10			
2	<b>Proof of Experience</b>	<b>35</b>			
2.1	<p>The Bidder must have experience of Information Technology /ICT E-Governance or relevant Consultancy project for ULB/ State Govt/ Central Govt Agencies in India in last 7 years (Max. 10 marks)</p> <ul style="list-style-type: none"> <li>• Each Project- 2 mark</li> </ul> <p><b>Note:</b> Supporting documents like LOA/PO/WO/Agreement Copy for such projects should be submitted along with project citations. Credentials of Parent Entity or Member firms shall be considered.</p>	10			
2.2	<p>The Bidder or any bidder in case of consortium must have experience of working in the Police/ Coastal Security/ Naval Security/Port Security consultancy project in the last 7 years. (Max. 10 marks)</p> <ul style="list-style-type: none"> <li>• Each Project- 5 mark</li> </ul> <p><b>Note:</b> Supporting documents like LOA/PO/WO/Agreement Copy for such projects should be submitted along with project citations.</p>	10			
2.3	<p>The Bidder or any bidder in case of consortium must have experience of Project Monitoring /Project Management / Technical Support / Technical Support / Project Development or relevant consultancy projects with the organization under Odisha Government. (Max. 15 marks)</p> <ul style="list-style-type: none"> <li>• Each Project- 2 mark</li> <li>• In case Ongoing Project: 1 Mark each</li> </ul> <p><b>Note:</b> Supporting documents like LOA/PO/WO/Agreement Copy for such projects should be submitted along with project citations. Credentials of Parent Entity or Member firms shall be considered.</p>	15			
3	<b>Suitability for the scope of work-Team composition</b>	<b>20</b>			
	<table border="1"> <thead> <tr> <th>Position</th> <th>Marks for</th> </tr> </thead> <tbody> <tr> <td></td> <td></td> </tr> </tbody> </table>	Position	Marks for		
Position	Marks for				



Sl. No.	Parameters	Maximum Marks								
	<table border="1"> <thead> <tr> <th></th> <th style="text-align: center;">evaluation</th> </tr> </thead> <tbody> <tr> <td>Principal Consultant</td> <td style="text-align: center;">10 marks</td> </tr> <tr> <td>Consultant (Technology Management)</td> <td style="text-align: center;">5 marks</td> </tr> <tr> <td>Associate Consultant (Research and Reporting)</td> <td style="text-align: center;">5 marks</td> </tr> </tbody> </table>		evaluation	Principal Consultant	10 marks	Consultant (Technology Management)	5 marks	Associate Consultant (Research and Reporting)	5 marks	
	evaluation									
Principal Consultant	10 marks									
Consultant (Technology Management)	5 marks									
Associate Consultant (Research and Reporting)	5 marks									
	<b>Approach and methodology</b>	<b>35</b>								
<b>4</b>	Approach and Methodology of the Technical proposed submitted along with work plan based on the	<b>15</b>								
	<table border="1"> <thead> <tr> <th style="text-align: center;">Criterion</th> <th style="text-align: center;">Marks allocated</th> </tr> </thead> <tbody> <tr> <td>Approach and Methodology towards the project Measures, Monitoring and Tracking progress of various projects, efficiency initiatives of the Odisha Coastal security etc.</td> <td style="text-align: center;">5</td> </tr> <tr> <td>Innovation and Best Practices</td> <td style="text-align: center;">5</td> </tr> <tr> <td>Relevant Local Knowledge of Costal Security Police</td> <td style="text-align: center;">5</td> </tr> </tbody> </table>		Criterion	Marks allocated	Approach and Methodology towards the project Measures, Monitoring and Tracking progress of various projects, efficiency initiatives of the Odisha Coastal security etc.	5	Innovation and Best Practices	5	Relevant Local Knowledge of Costal Security Police	5
	Criterion		Marks allocated							
	Approach and Methodology towards the project Measures, Monitoring and Tracking progress of various projects, efficiency initiatives of the Odisha Coastal security etc.		5							
Innovation and Best Practices	5									
Relevant Local Knowledge of Costal Security Police	5									
<b>5.</b>	<b>Presentation:</b> Bidder must submit the documentation of the above with technical bid and make a technical presentation before evaluation committee	<b>20</b>								
<b>Total Marks 100 (Passing Marks- 70 marks)</b>		<b>100</b>								

The number of points to be assigned to each of the experts shall be determined considering the following sub-criteria and relevant percentage weights:

- Minimum qualifications (Fulfilling minimum education criteria mentioned in the ToR): 20%
- Minimum Experience (Fulfilling Minimum Years of relevant experience criteria as mentioned in the ToR): 30%
- Relevant Sector Experience (Fulfilling experience criteria of relevant sector and assignment as mentioned in the ToR): 50%

For each Technical Proposal, the total points that can be awarded for each Bidder are 100, and the minimum technical score (T) that a Bidder requires to qualify for opening of the Financial Proposal is 70.

The highest evaluated Technical Proposal (Th) shall be given maximum Technical Score (St) of 100. The formula for determining the Technical Scores (St) of all other proposals is calculated as following:

$St = 100 \times T/Th$ , in which “St” is the Technical Score, “Th” is the highest Technical Score given, and “T” is the Technical Score of the proposal under consideration.

- FINANCIAL EVALUATION (3rd Stage): The financial proposals of the bidders qualifying the technical evaluation (2nd Stage) only shall be opened at this stage in the presence of the bidder’s representative who wishes to attend the meeting with proper authorization letter. The name of the bidder along with the quoted financial price will be announced during the meeting.
- The lowest evaluated financial proposal (Sf) will be given a maximum financial score (Fm) of 100 points. The formula for determining the financial scores of other proposals will be computed as follows:
- $Sf = 100 \times Fm/F$ , in which “Sf” is the financial score, “Fm” is the lowest price, and “F” the price of the Proposal under consideration.

## **10.Evaluation Process**

Proposals shall be ranked according to their combined technical (St) and financial (Sf) scores using the weights (T = the weight given to the Technical Proposal (0.7); P = the weight given to the Financial Proposal (0.3);  $T + P = 1$ ) as following:

$$S = St \times T + Sf \times P,$$

The Selected Applicant shall be the First Ranked Applicant (having the highest combined score). The Second and Third Ranked Applicant shall be kept in reserve and may be invited for negotiations in case the first ranked Applicant withdraws or fails to comply with the requirements specified in the RFP document.

## **11.Performance Bank Guarantee (PBG)**

Within 15 working days of notifying the acceptance of a proposal for award of contract, the qualified bidder shall have to furnish a Performance Bank Guarantee as defined in this RFP. Failure to comply with the terms and conditions of the contract agreement shall constitute sufficient grounds for the forfeiture of the PBG. The PBG shall be released immediately after three months of expiry of contract provided there is no breach of contract on the part of the qualified bidder. No interest shall be paid on the PBG.

## **12.Contract Negotiation**

Contract negotiation, if required, will be held at a date, time and address as intimated to the selected bidder/s. The bidder will, as a pre-requisite for attendance at the negotiations, confirm availability of all the proposed staff for the assignment.

Representative conducting negotiations on behalf of the bidder must have written authority to negotiate and conclude a contract. Negotiation will be performed covering technical and financial aspects, if any, and availability of proposed professionals etc.

### **13.Award of Contract**

After completion of the contract negotiation stage, the Additional Directorate General of Police, Odisha Costal Security Police Department will notify the successful bidder in writing by issuing an offer letter for signing the contract and promptly notifying all other bidders about the result of the selection process. The successful bidders will be asked to sign the contract after fulfilling all formalities within 15 days of issuance of the offer letter. After signing of the contract, no variation or modification of the terms of the contract shall be made except by written amendment signed by both the parties. The contract will be valid for 36months from the date of effectiveness of the contract and will be extended on mutual consent.

### **14.Conflict of Interest**

Conflict of interest exists in the event of:

- a. As per CVC guidelines

### **15.Disclosure**

- i. Bidders have an obligation to disclose any actual or potential conflict of interest. Failure to do so may lead to disqualification of the bidder or termination of its contract.
  - Bidders must disclose if they as valid on date, are or have been the subject of any proceedings (such as blacklisting) or other arrangements relating to bankruptcy, insolvency, or the financial standing of the Bidder, including but not limited to appointment of any officer such as a receiver in relation to the Bidder's personal or business matters or an arrangement with creditors, or of any other similar proceedings.
- ii. Bidders must disclose if they have been convicted of, or are the subject of any proceedings relating to:
  - A criminal offence or other serious offence punishable under the law of the land, or where they have been found by any regulator or professional body to have committed professional misconduct.
  - Corruption including the offer or receipt of an inducement of any kind in relation to obtaining any contract.
  - Failure to fulfill any obligations in any jurisdiction relating to the payment of taxes or social security contributions.

### **16.Anti-corruption Measure**

- i. Any effort by Bidder(s) to influence the Additional Directorate General of Police, Odisha Costal Security Police Department in the evaluation and ranking of financial proposals, and recommendation for award of contract, will result in the rejection of the proposal.

- ii. A recommendation for award of Contract shall be rejected if it is determined that the recommended bidder has directly, or through an agent, engaged in corrupt, fraudulent, collusive, or coercive practices in competing for the contract in question. In such cases, the Additional Directorate General of Police, Odisha Costal Security Police Department shall blacklist the bidder either indefinitely or for a stated period of time, disqualifying it from participating in any related bidding process for the said period.

## **17. Language of Proposals**

The proposal and all related correspondence exchanged between the bidder and the Additional Directorate General of Police; Odisha Costal Security Police Department shall be written in the English language. Supporting documents and printed literature that are part of the proposal may be in another language provided they are accompanied by an accurate translation of the relevant passages in English with self-certification for accuracy, in which case, for the purposes of interpretation of the Proposal, the translated version shall govern.

## **18. Cost of Bidding**

The Bidder shall bear all costs associated with the preparation and submission of its proposal. The Additional Directorate General of Police, Odisha Costal Security Police Department shall not be responsible or liable for those costs, regardless of the conduct or outcome of the bidding process. A bidder is not allowed to submit more than one proposal under the selection process. Alternate bids are also not allowed.

## **19. Legal Jurisdiction**

All legal disputes are subject to the jurisdiction of civil court of Cuttack only within Odisha.

## **20. Governing Law and Penalty Clause**

The schedule given for delivery is to be strictly adhered to in view of the strict time schedule. Any unjustified and unacceptable delay in delivery shall render the bidder liable for liquidated damages and thereafter the Additional Directorate General of Police, Odisha Costal Security Police Department holds the option for cancellation of the contract for pending activities and completes the same from any other agency. The Additional Directorate General of Police, Odisha Costal Security Police Department may deduct such sum from any money from their hands due or become due to bidder. The payment or deduction of such sums shall not relieve the bidder from his obligations and liabilities under the contract. The rights and obligations of the Additional Directorate General of Police, Odisha Costal Security Police Department and the bidder under this

contract will be governed by the prevailing laws of Government of India / Government of Odisha.

## **21. Confidentiality**

Information relating to evaluation of proposals and recommendations concerning awards shall not be disclosed to the bidders who submitted the proposals or to other persons not officially concerned with the process, until the publication of the award of contract. The undue use by any Consultant of confidential information related to the process may result in rejection of its proposal and may be subject to the provisions of the Additional Directorate General of Police, Odisha Costal Security Police Department 's antifraud and corruption policy. During the execution of the assignment except with prior written consent of the Odisha Police Department, the consultant or its personnel shall not at any time communicate to any person or entity any confidential information acquired in the course of the contract.

## **22. Amendment of the RFP Document**

At any time before submission of proposals, the Additional Directorate General of Police, Odisha Costal Security Police Department may amend the RFP by issuing an addendum at <https://tendersodisha.gov.in>. Any such addendum will be binding on all the bidders. To give bidders reasonable time in which to take an addendum into account in preparing their proposals, the Additional Directorate General of Police, Odisha Costal Security Police Department may, at its discretion, extend the deadline for the submission of the proposals.

## **23. Odisha Costal Security Police Department 's right to accept any proposal and to reject any or all proposal(s)**

The Additional Directorate General of Police, Odisha Costal Security Police Department reserves the right to accept or reject any proposal, and to annul or amend the bidding / selection / evaluation process and reject all proposals at any time prior to award of contract award, without assigning any reason there of and thereby incurring any liability to the bidders.

## **24. Copyright, Patents and Other Proprietary Rights**

Additional Directorate General of Police, Odisha Costal Security Police Department shall be entitled to all intellectual property and other proprietary rights including but not limited to patents, copyrights and trademarks, with regard to documents and other materials which bear a direct relation to or are prepared or collected in consequence or in the course of the execution of this contract. At the Additional Directorate General of Police, Odisha Costal Security Police Department 's request, the Consultant shall take all necessary steps to submit them to the Additional Directorate General of Police,

Odisha Costal Security Police Department in compliance with the requirements of the contract.

## **25.Replacement of Key Personnel**

The key professionals to be deployed under this contract must be dedicated in nature. However, the Additional Directorate General of Police, Odisha Costal Security Police Department reserves the right to request the Consultant to replace the assigned personnel if they are not performing to a level of satisfaction. After written notification, the Consultant will provide CV of appropriate candidates within thirty (30) days for review and approval. The Consultant must replace the personnel within thirty (30)working days from the date of approval of replacement. If one or more key personnel become unavailable / leaves the project for any reason midway under the contract, the Consultant must notify the Additional Directorate General of Police, Odisha Costal Security Police Department at least fourteen thirty (30)working days in advance and obtain the approval prior to making any substitution. In notifying the Odisha Police Department, the Consultant shall provide an explanation of circumstances necessitating the proposed replacement and submit justification and qualification of replacement personnel in sufficient detail to permit evaluation of the impact on the engagement. Acceptance of a replacement person by the Additional Directorate General of Police, Odisha Costal Security Police Department shall not relieve the consultant from responsibility for failure to meet the requirements of the contract. Change in key professionals beyond the allowable limit of the contract leads to the implication of liquidated damage up to 5% of the contract value.

## **26.Force Majeure**

For the purpose of this clause, "Force Majeure" means an event beyond the control of the agency and not involving the agency's fault or negligence and not foreseeable. Such events may include, but are not restricted, war so revolutions, fires, floods, riots, civil commotion, earthquake, epidemics or other natural disasters and restriction imposed by the Government or other bodies, which are beyond the control of the agency, which prevents or delays the execution of the order by the agency. If a force Majeure situation arises, the agency shall promptly notify Additional Directorate General of Police, Odisha Costal Security Police Department in writing of such condition, the cause thereof and the change that is necessitated due to the condition. Until and unless otherwise directed by the Additional Directorate General of Police, Odisha Costal Security Police Department in writing, the Agency shall continue to perform its obligations under the contract as far as is reasonably practical and shall seek all reasonable alternative means for performance not prevented by the Force Majeure event. The agency shall advise Additional Directorate General of Police, Odisha Costal Security Police Department in writing, the beginning and the end of the above causes of delay, within seven days of the occurrence and cessation of the Force Majeure condition. In the

event of a delay lasting for more than one month, if arising out of causes of Force Majeure, Additional Directorate General of Police, Odisha Coastal Security Police Department reserve the right to cancel the contract without any obligation to compensate the agency in any manner for whatsoever reason.

## **27. Settlement of Dispute**

Office of the Additional Directorate General of Police, Odisha Coastal Security Police Department and the agency shall make every effort to resolve amicably, by direct negotiation, any disagreement or dispute arising between them under or arising from or in connection with the contract. Disputes not so resolved amicably within 30 days of receipt of notice of such a dispute shall be adjudicated by competent court at Cuttack, Odisha.

## **28. Disqualification of Proposal**

The proposal is liable to be disqualified in the following cases as listed below:

- Proposal submitted without Bid Document Fee & EMD as applicable
- A bidder submits more than one proposal for this RFP, all such proposals shall be rejected, and the bidder shall be disqualified from this bid process.
- Proposal not submitted in accordance with the procedure and formats as prescribed in the RFP.
- During validity of the proposal, or its extended period, if any, the bidder increases his quoted prices
- Proposal is received in incomplete form
- Proposal is received after the due date and time for submission of bid.
- Proposal is not accompanied by all the requisite documents/information
- A commercial bid submitted with assumptions, conditions or uncertainty.
- Bids with any conditional technical and financial offer
- If the bidder provides any assumptions in the financial proposal or qualifies the commercial proposal with its own conditions, such proposals will be rejected even if the commercial value of such proposals is the lowest/best value
- Proposal is not properly sealed or signed
- Proposal is not conforming to the requirement of the scope of the work of the assignment.
- Bidder tries to influence the proposal evaluation process by unlawful/corrupt/fraudulent means at any point of time during the bid process
- If, any of the bid documents(including but not limited to the hard and soft/electronic copies of the same, presentations during evaluation, clarifications provided by the bidder)excluding the commercial bid, submitted by the bidder is found to contain any information on price, pricing policy, pricing mechanism or any information indicative of the commercial aspects of the bid.
- Bidders or any person acting on its behalf indulges in corrupt and fraudulent practices

- Any other condition/situation which holds the paramount interest of the Additional Directorate General of Police, Odisha Coastal Security Police Department during the overall selection process.

### **29.Liability**

The Liability of the selected consultant under this agreement in any case shall not be beyond the amount of fees payable to the selected consultant under this agreement.

### **30.Indemnity**

The Consultant at all times during the pendency of this agreement, keep the Government/ Authority/ Corporation/ Additional Directorate General of Police, Odisha Coastal Security Police Department Indemnified to an amount not exceeding the total fees payable to the consultant under this agreement.



**SECTION: 3TERMS OF REFERENCE**  
**(ToR)**

## **1. Background:Odisha Police Department**

Odisha, with its 487-kilometer coastline along the Bay of Bengal, has a pivotal role in India's maritime security landscape. The state's coastline is critical not only for its economic activities, such as fishing and trade, but also due to its proximity to international shipping lanes, making it vulnerable to various security threats. Over the years, challenges like illegal fishing, smuggling, human trafficking, and potential infiltration by terrorist organizations have highlighted the need for a robust and efficient coastal security framework. Furthermore, natural disasters like frequent cyclones underscore the importance of a well-equipped and agile security force capable of handling emergency situations.

The Government of India, recognizing the strategic importance of coastal security, launched the Coastal Security Scheme (CSS) in year 2005, aiming to strengthen the coastal policing system across coastal states, including Odisha. Under this scheme, 5 marine police stations were established in Odisha in under the coastal security scheme phase 1 (2005-2010) and a total of 15 patrolling boats were allocated for the stations. Each station received two 12-ton fast interceptor boats and one 5-ton fast interceptor boat. In the second phase of the scheme (2011-2017) of the scheme 13 new police stations were established but without any dedicated boats.

Despite these provisions, Odisha continues to face challenges in maintaining adequate coastal security. The number of operational boats remains insufficient, and many existing boats and technologies used are outdated and underperforming. Compounding these issues, the boats are not suitable for the rough water of Bay of Bengal, hampering their ability to conduct regular patrols and surveillance, thus leaving its coastline vulnerable to illegal activities.

### **1.1. Objective of The Scope:**

The objective of this assignment is to hire an agency to provide consultancy and project management services for implementation of modernization/ up-gradation initiatives of Odisha Coastal Security Police in the area of

- a) Coastal & Marine Security Infrastructure Planning
- b) Technology Advisory Services
- c) Project Management Consultancy Support
- d) Strategic Knowledge Management

### **1.2. Broad Scope of Work**

The broad scope of work for the consultancy firm shall include advisory support and assistance in the following major areas which shall include, but not limited to the list of tasks to be undertaken as follows

### **1.2.1. Coastal & Marine Security Infrastructure Planning**

- Prepare detailed plans for upgrading existing infrastructure at maritime police stations and establishing new ones where necessary.
- Recommend specifications for jetties, barracks, warehouses, and training facilities.
- Identify and design safe berthing locations for police boats and vessels.

### **1.2.2. Technology Advisory Services**

The broad scope of activities which the consultant will be expected to undertake as part of solution conceptualization will include Detailed study of the existing systems and processes in Odisha Coastal Police for modernization.

- a) Undertake global/ national best practices/studies for identified Coastal Police modernization initiatives.
- b) Detailed solution conceptualization for each of the modernization initiative
- c) Design of business processes and procedures for the identified initiatives
- d) Identification of legal and change management requirements.
- e) High level technology design and identification of functional requirements of the solution
- f) Preparation of AS IS, TO BE, Detailed Project Report for each modernization initiative/project.
- g) Computerization and IT solutions for Odisha Coastal Police
- h) Induction of latest technology in Odisha Coastal Security Police in crime control
- i) Upgradation/ Expansion plan for communication infrastructure
- j) Upgradation of training plan for Odisha Coastal Security Police Design and delivery of focused capacity building programs.
- k) Linking Odisha Coastal Security Police with external agencies.

### **1.2.3. Project Management Consultancy Support**

The project management activities under this engagement as consultant will include complete vendor management to ensure that each of the modernization initiatives are implemented in time and in a manner which aligns with the vision of Odisha Police. The key activities under project management for a consultant will include, but not limited to:

- a) Preparation of guidelines, policy documents and ToR etc. for various e-Governance activities in Odisha police.
- b) Prepare a Monitoring and evaluation framework for Project appraisal
- c) Design of reporting formats for the initiatives identified under Odisha Coastal Security Police
- d) Data collection, collation, analysis and reporting as per the formats and Odisha Coastal Security Police requirements

- e) Interaction and follow up actions regarding projects concerned with Odisha Coastal Security Police and departments and any external agencies
- f) Preparing agenda notes, presentations, and minutes of meetings for the various projects and review meetings for the identified initiatives
- g) Facilitate budget planning.
- h) Knowledge transfer to staff of Odisha Police
- i) Service Level Agreement (SLA) monitoring of the vendors and workout time delays and cost implications.
- j) Review vendor performance and provide inputs for Odisha Police with recommended actions, if any required
- k) Undertake techno-commercial review of solutions proposed by vendors.
- l) Undertake compliance audit of vendor performance w.r.t. to vendor contracts.
- m) Development of testing procedures.
- n) Supervision of project and testing at various stages up to completion.

#### **1.2.4. Strategic Knowledge Management**

Conduct a professional police department study that can be relied upon to enable the police department to develop effective master planning for its current and future crime environments with the express objective of achieving the goal of reducing crime in State but not limited by the scope of the report shall include the following:

- a) Study/Research work on best international practices in anti-terror, intelligence, crime control and related areas, for the requirements of Odisha Coastal Security Police.
- b) Moreover, Odisha Coastal Security Police may also include any other new projects to meet the changing security scenario and modernization requirements.
- c) A process for incorporating study results into a Strategic Plan for the department. Recommended strategies for achieving departmental missions and objectives plus time-specific, results oriented objectives stated with enough specificity for implementation.
- d) Define critical issues facing the police department over the next five years.
- e) Analyze the impact of anticipated growth from redevelopment and annexation on staffing levels and calls for service.
- f) Based on historical data and the current tenure of existing officers, project the department's attrition for the next ten years.
- g) Review, compare, and contrast the department's recruitment and retention efforts and methods (including diversity recruiting) with other law enforcement agencies of similar size and demographics.
- h) Provide a complete review and analysis of organizational structure, staffing levels, staffing requirements by function, facilities and equipment needs

(including fleet plan suggestions), department policies and directives, policing strategies, community linkages, and personnel systems to include career path development, recognition programs, and internal affairs.

- i) Review the number, type, and purpose of the department's various organizational components (divisions, sections, and units), and interrelationships that exist between them. Determine if similar or compatible functions are assembled in logical groupings and the extent to which authority and responsibility is properly allocated between them. Assess the way the efforts of all components are planned, directed, coordinated, and supervised.
- j) Determine whether the allocation of resources of the Patrol Division and Investigations Divisions are efficient and adequate for the needs of the state in a holistic manner. Review the current workload data such as: calls for police service, received and dispatched, the breakdown of calls for service by type, frequency, distribution, and relative priority, alternatives to traditional police response, proactive activities, non-criminal service requests, response times, and mutual aid agreements.
- k) Review the patrol operation for effectiveness and efficiency to consider things such as: number of and availability of units; workload at various times and locations; deployment of allocated units; scheduling of staff, and effectiveness of community service programs.
- l) Review trends in community policing. Compare "best practices" community policing programs in communities of similar size and demographics with Longview's approach to policing. The department is interested in introducing youth programs such as Police Explorers, Police Activities League, and Cadet Program as long-term crime prevention strategies and potential future recruitment sources.
- m) Identify tasks that can be completed in a more efficient and/or economical method, such as by using civilians, reassignment of staff, consolidation of the organizations structure, regionalization strategies, or other resources.
- n) Review various management functions for effectiveness and efficiency, such as: the mission statement and how closely it is followed; internal communications and how effective they are; and labor contracts and policies and procedures and the impact they have on employee morale and services provided.
- o) Classify services and operations into a systematic organization that allows costs and effectiveness to be understood and differentiated. These services and operations shall include those expected of a modern municipal police department matching the size and workload of the department and does not necessarily conform to those currently being provided by the Police Department. Possible services and issues should include the identification of services that may be added, eliminated, combined, regionalized, or privatized

to provide appropriate levels of service for Odisha Police

- p) Evaluate the effects of emerging trends in technology on the range of services and delivery. Enhanced crime analysis and “force multiplier” technologies such as red light and speed radar camera systems and license plate recognition, security camera technology, and web-based reporting systems which are of particular interest of the Odisha Coastal Security Police Department
- q) Any other organizational improvements that can be made to enhance overall service.
- r) Develop a disaster response strategy for maritime police, focusing on cyclones, tsunamis, and oil spills, Establish early warning systems and protocols for evacuation and post-disaster rehabilitation.

## 2. ConsultantDeployment

The coreteam would be deployed onsite Full time (unless there are any circumstances that reasonably restricts travel or physical presence of our personnel at your office / location) and as per the minimum monthly deployment as mentioned below. Over and above that, Odisha Police reserves the right to increase or decrease the number of positions for internal departments and establishments as and when required as per the terms and conditions detailed below. The Consultant personnel shall be stationed at Additional Directorate General of Police, Odisha Costal Security Police Department 's location in Cuttack, Odisha.

S. No	Position	Educational Qualification	Work Experience
1.	Principal Consultant	<ul style="list-style-type: none"> <li>Full Time Master's Degree from reputed institute /Universities</li> </ul>	<ul style="list-style-type: none"> <li>More than 15 Years of Experience in Government Sector project management.</li> <li>Must have experience of working with Naval/ Port/Harbor/ Disaster Management, program management etc.</li> </ul>
2.	Consultant (Project Management)	<ul style="list-style-type: none"> <li>B.E/B.Tech from reputed institute /Universities</li> </ul>	<ul style="list-style-type: none"> <li>Total 5 Years of Experience in Government Sector for E-governance projects.</li> <li>Must have experience of managing 5 large scale Governmentprojects.</li> </ul>
3.	Associate Consultant (Research and Reporting)	<ul style="list-style-type: none"> <li>Graduation from any reputed institute /Universities</li> </ul>	<ul style="list-style-type: none"> <li>At least 3 Year of Experience in any government sector projects.</li> <li>Must have experience on working with Government report writing/multimedia and research.</li> </ul>

## 3. Payment, Timelines of deliverables

The following are the payment milestones and deliverables for the consultant.

Sl. No.	Description of Items	Corresponding time frame (months)	Payment Milestone- Professional fees
1.	Monthly Progress Report (MPR) and Annual Progress Report and other Deliverables as and when required by the Authority	Before the 5 <sup>th</sup> day of the next month	100% of the Quote "T" as per Financial Proposal – FIN-1 as Equated Monthly Installment on submission of MPR

#### **4. Contract Period**

Contract will be for a period of 12 Months from the date of deployment of the personnel in Odisha Police Department. The agreement can be renewed yearly with an annual escalation of 10% applicable on the Man month quoted as per the bid amount and on mutually agreed terms and conditions, as per performance. Over and above that Additional Directorate General of Police, Odisha Coastal Security Police Department reserves the right to increase or decrease the number of resources as well as experts as and when required as per the terms and conditions of this RFP.

#### **5. Payment Terms and Schedule:**

- i. The Professional fees payments shall be released as per terms defined in this Section.
- ii. The Invoice will be submitted Monthly or as per delivery completion along with attendance.
- iii. The payment will be made within 30 days after submission of the Invoice with all supporting documents.
- iv. The Selected Agency shall submit the requisite deliverables and satisfactorily perform work as specified under the contract. The requisite payment will be released by the Additional Directorate General of Police, Odisha Coastal Security Police Department upon acceptance of the deliverables and satisfaction with work performed by the Selected Agency.
- v. For local travel during official visit within Bhubaneswar/Cuttack, Consultants will make their own arrangements for conveyance.
- vi. No payments will be made for any additional work (other than the contracted as per the scope of work of the RFP) which has not been approved in writing by the competent authority.

#### **6. Odisha Police Department' inputs and Counterpart Services and Facilities**

Office space, furniture, printers, office stationery will be made available to the consultants by Odisha Police Department. The consultancy firm will be responsible to arrange at its own cost for laptop/desktop and internet connection for project team.

#### **7. Availability of resources at Additional Directorate General of Police, Odisha Coastal Security Police Department office**

All the resources mentioned above shall be available as per Govt. of Odisha calendar and as and when asked by the Odisha Police Department. Resources deployed by Agency may be allowed 20 (Twenty) leaves per year on pro-rata basis, however prior intimation of the Police Department Odisha shall be required before availing the leave.

#### **8. No Idle Time Charges**

No idle time charges shall be payable by the Odisha Police Department, in any case whatsoever.



## 9. Action and Compensation in case of default

### ➤ Condition of Default:

- a. The deliverables at any stage of the project as developed/implemented by the selected agency do not take care of all or part thereof the scope of work as agreed and defined under the contract.
- b. The deliverables at any stage of the project as developed/ implemented by the selected agency fail to achieve the desired result or do not meet the intended quality and objective as required by the Odisha Police Department.
- c. The documentation is not complete and exhaustive.
- d. There is a change in resource before the completion of a pre-defined period.

The Additional Directorate General of Police, Odisha Coastal Security Police Department may impose a penalty on the selected agency providing the services as per the service levels defined in this RFP.

## 10. Service Level and Penalty

Delays in the Selected Agency's performance: Performance of the services shall be made by a selected agency in accordance with the service levels as specified in below table:

Sl. No.	Service Level	Expected Service Level	Penalty level in case of Default
1.	Deployment of all personnel for project after signing the contract or any subsequent requirement from the Additional Directorate General of Police, Odisha Coastal Security Police Department during the contract period	<ul style="list-style-type: none"><li>• 2-3 weeks</li><li>•</li></ul>	1% of Monthly Payment for the concerned personnel Due only in the succeeding month

Replacement will be allowed if any of the following holds true for the personnel.

- i. Resignation and Medical emergency of personnel subject to furnishing of appropriate relieving certificate to Odisha Police Department.
- ii. Any unavoidable circumstance with appropriate reasons provided in writing and agreed by the Odisha Police Department.

Sl. No.	Service Level	Expected Service Level	Penalty level in case of Default
1.	Replacement of personnel at request of Additional Directorate General of Police, Odisha Costal Security Police Department due to non-performance of resource	Maximum 3 weeks from date of intimation by the Odisha Police Department, including Minimum 2 weeks of Handover time.  <b>Replacement CV to meet the required criteria of RFP</b>	1% of Monthly Payment for the concerned personnel Due only in the succeeding month.  Note: above penalty will be levied if the personnel will not report at Additional Directorate General of Police, Odisha Costal Security Police Department after 3 weeks from the date of acceptance/approval of CV by Odisha Police Department)
2.	Replacement of personnel at the request of the Selected Agency	No replacement within 6 Months. Maximum 1 replacement within a year, with minimum 2 weeks of handover time	1% of Monthly Payment for the concerned personnel Due only in the succeeding month.
3.	Deployment of only those candidates that have been approved by Additional Directorate General of Police, Odisha Costal Security Police Department before signing of contract.	No changes shall be made within 6 months from starting of the project.	1% of Monthly Payment for the concerned personnel Due only in the succeeding month.

#### 4. Calculation of Penalties

- In situation, where the Selected Agency has incurred a Penalty of equal to or more than Five (5) % for Three (3) consecutive months at any time during the Contract Period, the Additional Directorate General of Police, Odisha Costal

Security Police Department reserves the right to either invoke the termination Clause or terminate the Contract.

- The Additional Directorate General of Police, Odisha Costal Security Police Department also reserves the right to invoke the Performance Security furnished by the Selected Agency at the time of signing the Contract with the, if for any reason stated in the Contract document, the Contract of the Selected Agency shall be terminated.
- Total Penalty shall be capped subject to 10% of the Monthly total payments at any time of the Contract. In such a situation where the total penalty exceeds the above limit of 10% of the Monthly payments at any time during the Contract, the Additional Directorate General of Police, Odisha Costal Security Police Department reserves the right to terminate the Contract.

## **5. Service Levels Change Control**

- It is acknowledged that the Service Levels may change as the roles and responsibilities evolve over the course of the Contract period. Any changes to the Service Level provided during the term of the Contract between the Additional Directorate General of Police, Odisha Costal Security Police Department and the Selected Agency, as defined above, documented, and negotiated in good faith by the Selected Agency. Change in Service Level can be requested by either party.
- Upon receiving any revised requirement in writing from Odisha Police Department, the Selected Agency would discuss the matter with the Additional Directorate General of Police, Odisha Costal Security Police Department for better understanding and requirement.
- In case such a requirement arises from the side of the Selected Agency, it would communicate in writing the matter to Additional Directorate General of Police, Odisha Costal Security Police Department as well as discuss the matter with Odisha Police Department, giving reasons thereof.
- In either of the two cases as explained above, both the parties will discuss the revised requirement for better understanding and to mutually decide whether such requirement constitutes a change in Service Levels or not.
- If it is mutually agreed that such requirement constitutes a “Change in Service Levels” then a new Service Level Agreement will be prepared and signed by the Selected Agency and to confirm a “Change in Service Level” and will be documented as an addendum to this Contract.
- In case, mutual Agreement is not reached, then the Selected Agency shall continue providing Services under the current Service Levels as defined in the contract.

## **6. Exit Policy and Procedures for Temporary Staffing personnel:**

- At the time of expiry of Contract period, as per the Contract, between the Selected Agency and the Odisha Police Department, the Selected Agency needs to ensure a

complete knowledge transfer by their deployed Personnel to the new Personnel replacing them.

- Confidential Information, Security and Data: The Selected Agency on the commencement of the exit management period will promptly supply all the following:
- All information relating to the current services is rendered.
- Documentation relating to any of the Project's Intellectual Property Rights.
- Any Project data and confidential information.
- All other information (including but not limited to documents, records, and Agreements) relating to the services reasonably necessary to enable, to carry out due diligence to transition the provision of the Services to
- All hardware (including laptops, printers, pen drives etc., if any,) which is the property of the Odisha Police Department. Before the date of exit of Selected Agency, the Selected Agency shall deliver to the Additional Directorate General of Police, Odisha Coastal Security Police Department all new or up-dated materials from the categories set out in clauses above and shall not retain any copies thereof. However, the Selected agency may retain the copy of documents, records, working paper etc. which they have acquired during execution of the assignment/already delivered to /.

# **Section: 4 Technical Proposal** **Submission Forms**

**TECH -1 Covering Letter**

(ON BIDDER'S LETTER HEAD)

[Location, Date]

To,

Subject: **Request For Proposal (RFP) for selection of a Consultancy Firm for establishing of Technical Assistance and Support Unit (TASU) for providing Naval Experts advisory for Odisha Coastal Security Police.**

Dear Sir,

I, the undersigned, offer to provide the services for the proposed assignment in respect to your Request for Proposal No.....Dated.....: I hereby submit the proposal which includes this technical proposal. Our proposal will be valid for acceptance up to 120 Days from the date of submission of the bid and I confirm that this proposal will remain binding upon us and may be accepted by you at any time before this expiry date.

All the information and statements made in this technical proposal are true and correct and I accept that any misinterpretation contained in it may lead to disqualification of our proposal. If negotiations are held during the period of validity of the proposal, I undertake to negotiate based on the proposal submitted by us. Our proposal is binding upon us and subject to the modifications resulting from contract negotiations.

I have examined all the information as provided in your Request for Proposal (RFP) and offer to undertake the service described in accordance with the conditions and requirements of the selection process. I agree to bear all costs incurred by us in connection with the preparation and submission of this proposal and to bear any further precontract costs. In case any provisions of this RFP/ToR including of our technical & financial proposal is found to be deviated, then your department shall have rights to reject our proposal including for feature of the Earnest Money Deposit absolutely.

I confirm that, I have the authority to submit the proposal and to clarify any details on its behalf.

I understand you are not bound to accept any proposal you receive. I remain,

Yours faithfully,

**Authorized Signatory with Date and Seal:**

**Name and Designation:** \_\_\_\_\_

**Address of Bidder:** \_\_\_\_\_

## **TECH -2 Bidders Details**

Bidder's Organization (General Detail)

<b>Sl. No.</b>	<b>Description</b>	<b>Full Details bidder</b>	<b>Full Details of consortium partner (If any)</b>
<b>1</b>	<b>Name of the Bidder</b>		
<b>2</b>	<b>Address for communication:</b> Tel: Fax: Email id:		
<b>3</b>	<b>Name of the authorized person signing &amp; submitting the bid on behalf of the Bidder:</b> Mobile No.: Email id:		
<b>4</b>	<b>Registration / Incorporation Details</b> Registration No: Date & Year.:		
<b>5</b>	<b>Bid Document Fee Details</b> Amount: Reference No.: Date: Name of the Bank:		
<b>6</b>	<b>EMD Details</b> Amount Reference No.: Date: Name of the Bank:		
<b>7</b>	PAN Number		
<b>8</b>	Goods and Services Tax Identification Number (GSTIN)		
<b>9</b>	Willing to carry out assignments as per the scope of work of the RFP	<b>YES</b>	
<b>11</b>	Willing to accept all the terms and conditions as specified in the RFP	<b>YES</b>	

**Authorized Signatory [In full and initials]:** \_\_\_\_\_

**Name and Designation with Date and Seal:** \_

**TECH – 3 Financial Turnover Capacity of Bidder**

**Bidder Organization (Financial Details)**

<b>Financial Information in INR</b>				
<b>D</b>	<b>FY 2021-22</b>	<b>FY 2022-23</b>	<b>FY 2023-24</b>	<b>Average</b>
<b>Annual Turnover/ Revenue (in Crores)</b>				
<b>Supporting Documents:</b>  CA Certificate and Audited Financial Statements (Submission of copies of Income & Expenditure Statement and Balance Sheet for the respective financial years is mandatory along with this form)				

\_\_\_\_\_

**Authorized Signatory [In full and initials]:**\_\_\_\_\_

**Name and Designation with Date and Seal:**\_



**TECH – 4: FORMAT FOR POWER OFATTORNEY**

**(On Bidder’s Letter Head)**

I, \_\_\_\_\_, the \_\_\_\_\_ (Designation) of (Name of the Organization) in witness whereof certify that <Name of person> is authorized to execute the attorney on behalf of <Name of Organization>, <Designation of the person> of the company acting for and on behalf of the company under the authority conferred by the <Notification / Authority order no.> Dated <date of reference> has signed this Power of attorney at <place> on this day of <day><month>, <year>.

The signatures of <Name of person> in whose favor authority is being made under the attorney given below are hereby certified.

Name of the Authorized Representative:

(Signature of the Authorized Representative with Date)

CERTIFIED:

Signature, Name & Designation of person executing attorney:

Address of the Bidder

**TECH - 5 Experience Details**

**(BIDDER'S PAST EXPERIENCE DETAILS)**

<b>Sl. no.</b>	<b>Period</b>	<b>Name of the Assignment with details thereof</b>	<b>Name of the</b>	<b>*Contract Value (in INRLakhs) and Duration in Month</b>	<b>Date of Award/ Commencement of assignment</b>	<b>Date Completion of assignment</b>	<b>Remarks if any</b>
<b>A</b>	<b>B</b>	<b>C</b>	<b>D</b>	<b>E</b>	<b>F</b>	<b>G</b>	<b>H</b>
1							
2							
3							
4							

**Authorized Signatory [*In full and initials*]:** \_\_\_\_\_

**Name and Designation with Date and Seal:** \_\_\_\_\_

**TECH – 6 Declaration Format**

**INFORMATION REGARDING ANY CONFLICTING ACTIVITIES AND DECLARATION THEREOF**

***Are there any activities carried out by your agency which are of conflicting nature as mentioned in Section 2: [Information to the Bidder] under Eligibility Criteria: Para (4). If yes, please furnish details of any such activities.***

If no, please certify,

**IN BIDDER'S LETTER HEAD**

I hereby declare that our agency as Individual is not indulged in any such activities which can be termed as the conflicting activities as mentioned in Section 2: [Information to the Bidder] under Eligibility Criteria: Para (4).

I also acknowledge that in case of misrepresentation of any of the information, our proposal / contract shall be rejected / terminated by the which shall be binding on us.

**Authorized Signatory [In full initials with Date and Seal]: \_\_\_\_\_**

**Communication Address of the Bidder: \_\_\_\_\_**

**TECH -7: Comments and Suggestion on ToR**

Comments and Suggestions on the Terms of Reference/Scope of Work

**A: On the Terms of Reference / Scope of Work:**

[The consultant needs to present and justify in this section, if any modifications to the Terms of Reference he is proposing to improve performance in carrying out the assignment (such as deleting some activity considering unnecessary, or adding another, or proposing a different phasing of the activities / study process modifications). Such suggestions should be concise and to the point and incorporated in the technical proposal. Modification / suggestion will not be taken into consideration without adequate justification. Any change in manpower resources will not be taken into consideration]

**B: On Input and Facilities to be provide by the :**

[Comment here on inputs and facilities to be provided by the with respect to the Scope of Work and Study Implementation]

**Authorized Signatory [In full and initials]:** \_\_\_\_\_

**Name and Designation with Date and Seal:** \_\_\_\_\_

## **TECH -8 Description of Approach and Methodology**

### **DESCRIPTION OF APPROACH AND METHODOLOGY TO UNDERTAKE THE ASSIGNMENT**

[Technical approach, methodology and work plan are key components of the Technical Proposal. In this Section, bidder should explain his understanding of the scope and objectives of the assignment, approach to the services, methodology for carrying out the activities and obtaining the expected output, and the degree of detail of such output. Further, he should highlight the problems being addressed and their importance and explain the technical approach to be adopted to address them. It is suggested to present the required information divided into following four sections]

#### **A. Understanding of Scope, Objectives and Completeness of response**

Please explain your understanding of the scope and objectives of the assignment based on the scope of work, the technical approach, and the proposed methodology adopted for implementation of the tasks and activities to deliver the expected output(s), and the degree of detail of such output. Please do not repeat/copy the ToR here.

#### **B. Description of Approach and Methodology:**

- a. Key guiding principles for the study.
- b. Proposed Framework.
- c. Information matrix
- d. Any other issues

#### **C. Methodology to be adopted:**

Explaining of the proposed methodologies to be adopted highlighting of the compatibility of the same with the proposed approach. This includes:

- a. Detail research design including sample design and estimation procedure.
- b. Suggestive tools for data collection.
- c. Analysis of field data and preparation of reports
- d. Any other issues

#### **D. Staffing and Study Management Plan:**

The bidder should propose and justify the structure and composition of the team and should enlist the main activities under the assignment in respect of the Key Professionals responsible for it. Further, it is necessary to enlist of the activities under the proposed assignment with sub-activities (week wise). (Graphical representation)

**Authorized Signatory [In full and initials]:** \_\_\_\_\_

**Name and Designation with Date and Seal:** \_\_\_\_\_

## **TECH – 9 Format of Curriculum Vitae (CV)**

### **Format of Curriculum Vitae (CV) for Proposed Core Staff- Onsite consultants only**

**1. Proposed Position:**

*[For each position of key professional separate form Tech-9 will be prepared]*

**2. Name of Firm :**

**3. Name of Staff :**

**4. Date of Birth :**

**5. Years with Firm :**

**6. Nationality :**

**7. Education :**

*[Indicate college / university and other specialized education of staff member, giving names of institutions, degrees obtained, and dates]*

**8. Membership in Professional Associations:**

**9. Other Trainings :**

**10. Countries of Work Experience:**

**11. Languages :**

*[For each language indicate proficiency: excellent, good, fair, or poor; in speaking, reading, and writing]*

**12. Employment Record:**

*[Starting with present position, list in reverse order every employment held by staff member since graduation, giving for each employment (see format here below): dates of employment, name of employing organization, positions held.]*

1	Procurement Entity Name	
	From[Year] – To[Year]	
	Position held	
	Task Assigned [List all the performed task under this assignment]	
2	Procurement Entity Name	
	From[Year] – To[Year]	
	Position held	
	Task Assigned [List all the performed task under this assignment]	

**1. Work Undertaken that Best Illustrates Capability to Handle the Tasks Assigned**

*[Among the Assignment/jobs in which the staff has been involved, indicate the following information for those Assignment /jobs that best illustrate staff capability to handle the tasks listed under point 12.]*

<b>Name of the Project</b>	
<b>Year</b>	
<b>Location</b>	
<b>Name of the Project Feature</b>	
<b>Position Held</b>	
<b>Activities Performed</b>	

**Certification:**

*I, the undersigned, certify that to the best of my knowledge and belief that this CV correctly describes my qualifications and past experiences. I will undertake this assignment for the full project duration in terms of roles and responsibilities assigned in the technical proposal or any agreed extension of activities thereof. I understand that any misstatement herein leads to disqualification of CV.*

**Date:**

**Signature of Key Professional with Date** \_\_\_\_\_

**Authorized Signatory [In full and initials]:** \_\_\_\_\_

**Name and Designation with Date and Seal:** \_\_\_\_\_



**Section: 5**  
**FinancialProposalSubmissionForms**

## FIN-1 (Financial Proposal)

To,

A.I.G.P (Marine & Costal)  
Odisha Costal Security Police Department,  
Bhubaneswar, At/PO: Rasulgarh, Bhubaneswar  
Dist.: Khurdha, PIN: 751010

Subject: **Financial Bid Request for Proposal (RFP) for selection of a Consultancy Firm for establishing of Technical Assistance and Support Unit (TASU) for providing Naval Experts advisory for Odisha Coastal Security Police**

Sir,

Having gone through the RFP document and having fully understood the Scope of Consultancy; we are pleased to quote the following Professional Fees for the Consultancy:

S#	Position	No of Resources	Estimated Duration (Months)	Man, month Rate- excluding applicable tax in INR	Total Cost in INR excluding applicable tax in INR
A	B	C	D	E	F=C*D*E
1.	Principal Consultant	1	12		
2.	Consultant (Project Management)	1	12		
3.	Associate Consultant (Research and Reporting)	1	12		
Total Professional fees for a period of 12 in Figures- INR					<b>Sum of Above (T)</b>
Total Professional fees for a period of 12 in Words- INR					<b>Sum of Above (T)</b>

1. All payments shall be made in Indian Rupees and shall be subject to applicable Indian laws withholding taxes if any.
2. GST payable shall be as per Applicable Rules over the Fee quoted
3. Any discrepancies between Figures and Words, Words shall prevail.
4. The Authority reserves the right to increase or decrease the resource as per the requirement of the authority. The applicable man month rate would be considered for any additional requirement of resources

Our Financial Proposal shall be binding upon us for the Consultancy and this Proposal would be valid up to 120 days from the Proposal Due Date. This Financial Proposal covers remuneration for all personnel cost, all incidental manpower expenses.

The Financial proposal is without any condition.

Authorized Signatory [In full and initials]: \_\_\_\_\_

Name and Designation with Date and Seal: \_\_\_\_\_

## **Section 6 Bid Submission Check List**

## Annexure-I

Sl. No.	Description	Submitted (Yes/No)	Page No.
<b>TECHNICAL PROPOSAL (Submitted online)</b>			
1.	Filled in Bid Submission Check List ( <b>ANNEXURE-I</b> )		
2.	Covering Letter ( <b>TECH -1</b> )		
3.	Bid Document Fee of Rs. _____		
4.	<b>Rs. _____</b> as EMD		
5.	Copy of Certificate of Incorporation / Registration of the Bidder		
6.	Copy of PAN		
7.	Copy of Goods and Services Tax Identification Number (GSTIN)		
8.	General Details of the Bidder ( <b>TECH - 2</b> )		
9.	Financial details of the bidder ( <b>TECH - 3</b> ) along with all the supportive documents such as copies of Profit – Loss Statement and Balance Sheet for the concerned period		
10.	Power of Attorney ( <b>TECH - 4</b> ) in favor of the person signing the bid on behalf of the bidder.		
11.	List of completed/on-going assignments of similar nature (Past Experience Details) ( <b>TECH - 5</b> ) along with the copies of work orders/agreement/ LOA/ PO mentioned in the RFP for the respective assignments		
12.	Self-Declaration on Potential Conflict of Interest ( <b>TECH - 6</b> )		
13.	Undertaking for not have been blacklisted by any Central / State Govt./any Autonomous bodies as on date of submission of the bid.		
14.	Comments and Suggestions ( <b>TECH – 7</b> )		
15.	Description of Approach, Methodology & Work Plan ( <b>TECH - 8</b> )		
16.	CV of Key Professionals ( <b>TECH – 9</b> )		
17.	Work Plan ( <b>TECH – 10</b> )- Please submit the Work Plan in Gantt Chart format.		

### **Undertaking:**

*All the information has been submitted as per the prescribed format and procedure.*

*All pages of the proposal have been sealed and signed by the authorized representative.*

**Authorized Signatory [In full and initials]:\_\_\_\_\_**

**Name and Designation with Date and Seal:\_\_\_\_\_**