



**Request for Proposal (RFP)
for
Supply of Digital Secure RT set
for
Odisha Police**

Tender No: 37-RFP Digital Secure RT set -2024-25

Date: 18/12/2024

Tender Fee: Rs. 500/-

Email – aig-prov.odpol@gov.in

**A.I.G. of Police (Provisioning)
Tender Calling Authority
At/Po- Buxibazar, Cuttack, PIN – 753001**

Tel./Fax No.0671-2304001,

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2. Disclaimer

RFP document is neither an agreement nor an offer by the Odisha Police (the “Authority”) to the prospective Applicants or any other person. The purpose of this RFP is to provide information to the interested parties that may be useful to them in the formulation of their proposals pursuant to this RFP. The Authority does not make any representation or warranty as to the accuracy, reliability, or completeness of the information in this RFP document and it is not possible for the Authority to consider particular needs of each party who reads or uses this RFP document. This RFP includes statements which reflect various assumptions and assessments arrived at by Authority in relation to the consultancy. Such assumptions, assessments and statements do not purport to contain all the information that each Applicant may require. Each prospective Applicant should conduct its own investigations and analysis and check the accuracy, reliability and completeness of the information provided in this RFP document and obtain independent advice from appropriate sources.

Authority will not be responsible for any delay in receiving the proposals. The issue of this RFP does not imply that the Authority is bound to select an Applicant or to appoint the Successful Applicant, as the case may be, for the firm and the Authority reserves the right to accept / reject any or all of proposals submitted in response to this RFP document at any stage without assigning any reasons whatsoever. Authority also reserves the right to withhold or withdraw the process at any stage with intimation to all who submitted the Application in response to this RFP.

The information given is not an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of law. Authority accepts no responsibility for the accuracy or otherwise for any interpretation or opinion on the law expressed herein.

Authority reserves the right to change/ modify/ amend any or all provisions of this RFP document. The amended RFP will be made available on the website of Authority.

Key Definitions:

- i. “AUTHORITY” means Odisha Police, Office of the D.G & I.G. of Police, Odisha, Cuttack
- ii. “BIDDER” means the agencies/firms submitting proposal against this RFP
- iii. “AGENCY” means the selected bidder to carry out the assignment in accordance with the terms defined in this RFP
- iv. “Applicable Law” means the laws and any other instruments having force of law in India from time to time
- v. “Proposal/bid” means proposal submitted by bidders in response to the RFP issued by Odisha Police, Office of the D.G & I.G. of Police, Odisha, Cuttack
- vi. “Contract Value” means the price payable to the selected bidder under the Contract for the complete and proper performance of its contractual obligations.
- vii. “Day” means Working day as defined by Government of Odisha
- viii. “Services” means the work to be performed by the Agency pursuant to the selection by Odisha Police and to the contract to be signed by the AGENCY

3. Notice Inviting Tender



Odisha Police
Office of the D.G & I.G. of Police, Odisha, Cuttack

Tel. :0671-2304001,

Website:www.odishapolice.gov.in, **Email :** sphqrs.orpol@nic.in , aig-prov.odpol@gov.in

RFP No. 37-RFP Digital Secure RT set -2024-25 **Date :** **18.12.2024**

Online Bids through e-Tender Portal <https://tendersodisha.gov.in> are invited from the eligible bidders for procurement of Digital Secure RT set for Airport Security by Odisha police , Cuttack during the current financial year 2024-25 as per the schedule mentioned below.

| SI.No | Name of Item | Approximate quantity |
|-------|--|----------------------|
| 1 | RFP for Procurement of Digital Secure RT set for airport security Odisha Police | 42 Nos |

| Events | Date |
|--|--|
| RFP Issue Date | 18/12/2024 |
| Date & Time of Pre-Bid meeting Queries to be submit on aig-prov.odpol@gov.in , 2 days prior to the pre -bid meeting as per the format prescribed in Annexure 5 | A pre-proposal meeting will be intimated through Mail (Online Link shall be shared based on the request receive from bidder on aig-prov.odpol@gov.in before 15:00 hours, 24/12/2024 Venue _ O/o the Odisha Police Headquarter Buxi Bazar, Cuttack |
| RFP Submission Due Date and time | After completion of pre-bid queries meeting |
| Date & Time of Opening of Technical Bids | 10/01/2025 |
| Date & Time of Opening of Financial Bids | 11/01/2025 |
| Tender Document fee | Rs:-500/- In favour of A.I.G. of Police (Prov.), Odisha, Cuttack payable at Cuttack. (Demand Draft) |
| EMD (Earnest Money Deposit) | In favour of A.I.G. of Police (Prov.), Odisha, Cuttack payable at Cuttack. (Demand Draft) |

The bid document with all information relating to the bidding process including cost of bid document, Prequalification criteria and terms & conditions are available in the websites: <https://tendersodisha.gov.in> The Authority reserves the right to accept / reject any part thereof or all the bids without assigning any reason thereof.

A.I.G. of Police

4. Instruction to the Bidders

1. The Odisha Police –Odisha Police (Tender Inviting Authority) is a Govt. organization working under Home Department, Govt. of Odisha.
2. The bid documents published by the Bid Inviting Officer (Procurement Officer/Publisher) in the e-procurement portal <https://tendersodisha.gov.in> will appear in the “Latest Active Tender”. The Bidders/ Guest Users can download the Bid documents from 18/12/2024 and submit it online up to 10/01/2025, 5.00 PM after which the same will be removed from the list of “Latest Active Tender”.

4.1 PARTICIPATION IN BID

4.1.1 PORTAL REGISTRATION:

The bidder intending to participate in the bid is required to register in the e-procurement portal using an active personal/official e-mail ID as his/her Login ID and attach his/her valid Digital signature certificate (DSC) - Class II or III to his/her unique Login ID. He/ She has to submit the relevant information as asked for about the bidder. The portal registration of the bidder is to be authenticated by the State Procurement Cell after verification of original valid certificates/documents such as (i) PAN and (ii) Registration Certificate (RC) / GST Certificate (for Procurement of Goods) of the concerned bidder. The time period of validity in the portal is co terminus with validity of RC/ GST. Any change of information by the bidder is to be re-authenticated by the State Procurement Cell. After successful authentication, bidder can participate in the online bidding process.

4.1.2 LOGGING TO THE PORTAL:

The Bidder is required to type his/her Login ID and password. The system will again ask to select the DSC and confirm it with the password of DSC as a second stage authentication. For each login, a user's DSC will be validated against its date of validity and also against the Certificate Revocation List (CRL) of respective CAs stored in system database. The system checks the unique Login ID, password and DSC combination and authenticates the login process for use of portal.

4.1.3 DOWNLOADING OF BID:

The bidder can download the bid of his / her choice and undertake the necessary preparatory work off-line and upload the completed bid before the closing date and time of submission.

4.1.4 CLARIFICATION OF BID:

The registered bidder can ask questions related to the online bid in the e-procurement portal before the pre-bid meeting. The Odisha Police Headquarters, At-Buxi Bazar, Cuttack, (Email – aig-prov.odpol@gov.in) will clarify queries related to the bid. Through e-mail by the e-mail ID: aig-prov.odpol@gov.in and Contact No. 0671-2339517 or State e-Procurement cell help desk 1800-3456765, 0674-2530998 for assistance in this regard.

4.1.5 PAYMENT OF COST OF BID DOCUMENTS:

The detail guideline for payment of Cost of Bid Document is mentioned at General Condition of contract

4.1.6 SUBMISSION AND SIGNING OF BID

The detail guideline for submission of & signing of bid is mentioned at General Condition of Contract

Note : For management of space the bidders can serially arrange their scanned documents as per Annexure 1,2(all pages should be signed by authorized signatory with seal and then to be scanned) and create two equalized PDF files and upload them to avoid any space constraint.

The **BOQ** file (Excel file) is to be uploaded in the **price bid**.

5. General Definitions

5.1 General Definitions

- 5.1.1 *Department* means Odisha Police under Home Department, Government of Odisha.
- 5.1.2 *Government* means Government of Odisha.
- 5.1.3 *Bid / Tender Inviting Authority* is the Odisha Police or authorized person of Odisha Police (A.I.G. of Police (Provisioning), Odisha, Cuttack, who on behalf of the User Institution/Government or the funding agencies calls and finalize bids and ensure supply, installation and after sales service of the equipment's procured under this bid document.
- 5.1.4 *Tender Evaluation Committee & Technical Committee* are Committees authorized by the D.G. & I.G. of Police, Odisha, Cuttack to decide on the purchase of the items to be procured by the Odisha Police.
- 5.1.5 *User Institutions* are the Odisha Police under Home Department, Govt. of Odisha for which the items under this bid is procured.
- 5.1.6 *De-recognition/ Debarment* – the event occurring by the operation of the conditions under which the bidders will be prevented for a period of 3 years from participating in the future bids of Tender Inviting Authority, more specifically mentioned in the Specific Conditions of Contract and General Conditions of Contract of this bid document, the period being decided on the basis of number of violations in the bid conditions and the loss/hardship caused to the Tender Inviting Authority on account of such violations.

6. Objective

The procurement of Digital Secure RT (Radio Telecommunication) sets aims to strengthen communication systems for airport security personnel in Odisha. Key objectives include:

- i. **Enhanced Communication:** Facilitate seamless, real-time, and secure communication between security teams to ensure coordinated responses during routine operations and emergencies.
- ii. **Data Security:** Provide encrypted communication to prevent unauthorized access and maintain the confidentiality of sensitive airport security information.
- iii. **Operational Efficiency:** Improve situational awareness and decision-making by enabling faster and more reliable information sharing.
- iv. **Compliance with Aviation Standards:** Meet international safety and communication requirements for airport security operations.

- v. **Strengthened Security Measures:** Ensure robust and uninterrupted communication to enhance airport safety, passenger experience, and overall operational reliability in Odisha.

7. Scope of Work:

The aim of procuring 42 Digital Secure Radio Transmission set for airport security in Odisha is to enhance secure and real-time communication among security personnel. These devices must encrypt communication, safeguarding sensitive information from unauthorized access. The RT sets should be able to improve the coordination and response times during routine operations and emergencies. They should ensure compliance with international aviation security standards. The Digital Secure RT sets must meet the following specifications:

| Specification | Values |
|--------------------------|---|
| Frequency Range and Mode | <ul style="list-style-type: none"> ● Operating Frequency: UHF/VHF range, typically 136-174 MHz (VHF) or 400-470 MHz (UHF), depending on operational needs and local regulations. ● Multi-Band Capability: Option for dual-band communication (VHF and UHF) to ensure compatibility with different communication networks. ● Channel Capacity: Minimum of 128 programmable channels, with support for both simplex and duplex operations. |
| Modulation and Standards | <ul style="list-style-type: none"> ● Digital Modulation: Should support digital modulation techniques such as TDMA (Time Division Multiple Access) or FDMA (Frequency Division Multiple Access) for efficient bandwidth usage. ● Analog/Digital Dual Mode: Dual-mode operation to switch between analog and digital for compatibility with legacy systems. ● Compliance Standards: Must comply with Digital Mobile Radio (DMR) Tier II/III or Project 25 (P25) standards for digital communications. ● Frequency Hopping: For enhanced security, the set should support frequency hopping spread spectrum (FHSS) or similar techniques. Speech should switch instantaneously across radio with delay of 200 m sec |
| Encryption and Security | <ul style="list-style-type: none"> ● End-to-End Encryption: Advanced encryption standards (AES-256) to ensure secure communication and prevent eavesdropping. ● Over-the-Air Rekeying (OTAR): Ability to update encryption keys over the air without physical access to the device. ● User Authentication: Secure login or authentication protocols to prevent unauthorized use of the RT set. |
| Power and Battery | <ul style="list-style-type: none"> ● RTE should work on any battery available on the field. It can be 12V or 24V or 48V DC and it should work on AC mains 230V/50Hz power ● They can be simultaneously connected, and the unit will automatically switch to drawing power from DC input if the AC supply is absent or too low |

| | |
|---|--|
| | <ul style="list-style-type: none"> ● Battery Life: Must support extended use with a backup battery option. Batteries should be hot-swappable for continuous operation. ● Low-Battery Warning: Visual and audible alerts when battery levels are critically low. |
| Durability and Environmental Specifications | <ul style="list-style-type: none"> ● Rugged Design: Built to withstand harsh environments, including drops, dust, and water exposure. ● IP Rating: Must be IP67 or higher, ensuring complete protection against dust ingress and water immersion up to 1 meter for at least 30 minutes. ● Shock Resistance: Withstands drops from at least 1.5 meters (MIL-STD-810G or equivalent standards). ● Temperature Range: Operational temperature range from 0°C to +50°C for use in varied climatic conditions. ● Must meet the environmental conditions laid down in table L2B of JSS 55555 , revision 2 |
| Audio and Display | <ul style="list-style-type: none"> ● Audio Output: Loud and clear audio with noise-canceling features to operate in noisy airport environments. Minimum audio output should be 500 mW. ● Voice Clarity: Digital voice processing for clear, distortion-free communication, even in noisy conditions. ● Display: High-contrast, backlit LCD display showing key information such as channel, battery status, and signal strength. ● Voice Announcements: Option for channel number, mode, and battery status to be announced audibly for hands-free operations. |
| Emergency Features | <ul style="list-style-type: none"> ● Emergency Call Function: Dedicated emergency button for priority transmission, overriding other communications when pressed. ● Man-Down Alarm: Integrated tilt sensor that automatically sends an alert if the user is incapacitated or the radio is tilted for a specified period. ● GPS Tracking: Built-in GPS module for real-time location tracking, with an option to send location data during emergency calls. |
| Connectivity and Integration | <ul style="list-style-type: none"> ● Bluetooth: Built-in Bluetooth for wireless earpieces, microphones, and data transmission to other devices. ● Wi-Fi: Wi-Fi-enabled radios for remote software updates and network communication. ● Accessory Port: Multi-pin accessory port for connecting external devices such as headsets, microphones, or external antennas. ● USB Port: USB-C or Micro-USB port for easy charging and data connectivity. ● Interoperability: Capable of seamless integration with existing airport security systems, such as CCTV, control rooms, and emergency response systems. |
| Software and Programming | <ul style="list-style-type: none"> ● Customizable Programming: Software programmable with the ability to configure channels, encryption settings, and user preferences. |

| | |
|---|--|
| | <ul style="list-style-type: none"> ● Firmware Updates: Over-the-air (OTA) firmware updates for maintaining security and functionality without recalling the devices. ● Remote Control and Disable: Capability to remotely disable or enable the radio set if lost or stolen, ensuring operational security. |
| Network and Coverage | <ul style="list-style-type: none"> ● Trunking Compatibility: Support for conventional and trunking systems (DMR Tier III or P25 Phase II trunking systems). ● Roaming: Automatic roaming between different sites or repeaters for continuous communication across wide areas. ● Signal Coverage: Capable of providing reliable communication in challenging environments, including underground, within buildings, and in remote areas. ● Repeater Compatibility: Works with repeater systems to extend range, especially in large airport environments. |
| Weight and Dimensions | <ul style="list-style-type: none"> ● Handheld Unit: Weight: Approximately 300-400 grams (with battery). ● Dimensions: Compact design, around 120-140 mm in height, 50-70 mm in width, and 30-40 mm in depth. ● Vehicle or Fixed Unit: Suitable for installation in vehicles or fixed positions within airport control rooms, with appropriate mounting options. |
| Compliance and Certification | <ul style="list-style-type: none"> ● Telecom Regulatory Authority of India (TRAI): Compliance with TRAI standards and frequency regulations for secure use in India. ● WPC Approval: Must be approved by the Wireless Planning & Coordination (WPC) wing of the Ministry of Communications in India for frequency use. ● FCC and CE Certification: Compliance with international standards such as FCC/CE/BIS for communication equipment. ● EMI/EMC Compliance: Ensures that the RT set does not interfere with sensitive airport equipment, such as radar and communication systems. |
| Accessories and Additional Requirements | <ul style="list-style-type: none"> ● Earpiece/Microphone: Noise-cancelling earpiece and microphone for clear communication in noisy environments. ● Carrying Case and Belt Clip: Durable carrying case with a belt clip for easy access and hands-free carrying. ● Charger: Multi-unit charging dock for simultaneous charging of multiple radios. ● Spare Batteries: At least one additional battery pack for extended operations. |
| Warranty and Support | <ul style="list-style-type: none"> ● Warranty: Minimum 3-year warranty on the device, with an extended warranty option for up to 5 years. ● Technical Support: Supplier must provide technical support, training, and user manuals. On-site support and troubleshooting should be available as required. |

The bidder has to submit the tender specific valid authorization certificate(s) from the Original Equipment Manufacturers (OEMs) for the entire product which is mentioned in Technical Specification above

8. Qualification Criteria

The bidder must meet the below eligibility criteria to be considered for further shortlisting purpose

| Sr. No. | Basic Requirement | Specific Requirement | Documents Required |
|---------|-------------------|--|---|
| 1 | Entity Type | <p>Bidder must be Company registered under Companies Act, 1956 or any of its amendments thereafter</p> <p>or</p> <p>Partnership registered under Indian Partnership Act, 1932 or any of its amendments thereafter</p> <p>or</p> <p>Proprietor registered under Shops and Establishment Act</p> | <ul style="list-style-type: none"> • Copy of Certificate of incorporation / Registration certificate with relevant authority • PAN Card • GST Registration certificate and GST Clearance certificate upto March 2023 |
| 2 | Existence of Firm | The Bidder should be in business in the supply Digital Secure RT setto govt agencies for at least last Five (5) years as on date of bid submission | <ul style="list-style-type: none"> • Work order or Agreement Or • Payment Proof Or • Completion Certificates or Satisfactory Certificate Or • Delivery Challan |
| 3 | Turnover | <p>The Bidder shall have average annual turnover of not less than 42 Lakhs in last three consecutive financial years (Financial years 2021-22, 2022-23,2023-24)</p> <p>The OEM shall have average annual turnover of not less than 84 Lakhs in last three consecutive financial years (Financial years 2021-22, 2022-23,2023-24)</p> | CA Certificate/ Audited Balance Sheet clearly stating turnover |
| 4 | OEM Authorisation | The bidder/OEM must be submitted Bid specific OEM Authorisation | On the letter head of OEM. |

| | | | |
|---|------------------------------------|---|--|
| 5 | Relevant Experience | The bidder must have supplied atleast 42 Digital secure radio transmission set/ Similar product to any Govt Agencies in last 3 years as on date of bid submission. | Work order copy from the client stating the quantity of equipment supplied |
| 6 | Blacklisting And Pending Petitions | Bidder shall not have been debarred / blacklisted till bidding period by Central Govt. /State Govt. / Public Sector Undertaking / any other Local Body or body established under or in the control of the Central or state Government on the date of submission of their Bid. | Self-certification on furnished with 20 rupees stamp paper |

The bidder meeting the criteria mentioned above shall be eligible for financial bid opening.

9. Evaluation of Bid

Selection may be made on LCS Least Cost Selection method, which means the bidder quoting the lowest rate shall be identified as preferred bidder.

10. Deliverables

Vendors need to supply the 42 Digital Secure RT set within 30 days from date of issuance of Purchase order.

11. Payment Terms

100% payment on successful delivery of the entire quantity

12. Performance Security

The Bidder shall be submitting the Performance Security equivalent to 5% of the agreement value in the form of a Bank Guarantee

13. Conflict of Interest

Conflict of interest exists in the event of conflicting assignments, typically monitoring and evaluation of the mandate being executed by the selected bidder in the future.

14. Anti-corruption Measure

- a) Any effort by Bidder(s) to influence the Authority in the evaluation and ranking of commercial proposals, and recommendation for award of contract, will result in the rejection of the proposal.
- b) A recommendation for award of Contract shall be rejected if it is determined that the recommended bidder has directly, or through an agent, engaged in corrupt, fraudulent, collusive, or coercive practices in competing for the contract in question.
- c) In such cases, the Authority shall blacklist the bidder either indefinitely or for a stated period of time, disqualifying it from participating in any related bidding process for the said period.

15. Legal Jurisdiction

All legal disputes between the parties shall be subject to the exclusive jurisdiction of the Courts in Cuttack only.

Annexures

16. Annexure 1 : Technical Bid Format

Technical Bid Format

(To be submitted in Technical Bid Envelope)

The documents have to be arranged serially as per order mentioned below:

| | | |
|----|---|---|
| 1 | Name of the Firm/Company | |
| 2 | Name of the Authorized Signatory and Designation | |
| 3 | Address & Contact Details | |
| 4 | E-mail ID | |
| 5 | Registration Details: Company / Firm | Certificate of Incorporation/ Registration PAN Card GST Registration Certificate Bank Account & RTGS details |
| 6 | Experience in similar field | Work order/Contract Agreement Copy Filed up for per Annexure-2 |
| 7 | Annual average turnover of Bidder of Rs 42 Lakhs and OEM 84 lakhs in the last three financial years (i. 2021-22, 22-23 and 23-24) | Annual Turnover Statement certified by Chartered Accountant as per Annexure-3 Filed IT return of last 3 years |
| 8 | The Firm/ Agency should not have been blacklisted/banned by Central/State Govt. & PSU/ CPSEs | Self-certification on furnished with 20 rupees stamp paper |
| 9 | Submission of undertakings for Bid terms & conditions acceptance. | To be submitted on the Letter Head |
| 11 | Non-refundable RFP Document Fee of Rs.-500/- | Demand Draft in favour of A.I.G. of Police (Prov.), Odisha, Cuttack payable at Cuttack. |
| 12 | Earnest Money Deposit (EMD) of Rs.42,000/- along with Offer Document. | Demand Draft in favour of A.I.G. of Police (Prov.), Odisha, Cuttack payable at Cuttack. |

Place:

Date:

Bidder's Signature

17. Annexure 2: Summary of Technical Capability

(To be submitted in Technical Bid Envelope)

| Name of the Assignment | Name/ Address of the Organization | Date of Award of Assignment | Value of Work Order In Rs. |
|-------------------------------|--|------------------------------------|-----------------------------------|
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |

Note: Please furnish the Work order/Contract Agreement copy only in support of the information mentioned above.

Place:

Date:

**Bidder's
Signature**

18. Annexure 3: Financial Capability of Bidder/Agency Annual

Turnover Statement (To be signed by Certified Chartered Accountants)

(To be part of Technical Bid Envelope)

The Average Annual Turnover for the last three financial years of M/s _____ Are given below and certified that the statement is true and correct.

| Year | Annual Turnover in Rs. | Average Annual Turnover |
|----------------|-------------------------------|--------------------------------|
| 2021-22 | | |
| 2022-23 | | |
| 2023-24 | | |

Average annual turnover for the above three years in Rs. (In words _____

Date:

Signature of Auditor/

Chartered Accountant

Place:

Name:

Seal:

19. Annexure 4: Template of financial bid

(To be submitted in Financial Bid Envelope)

| SI No. | Description of Item | Qty | Amount Quoted by the bidder (INR) |
|---------------|--|------------|--|
| 1 | Cost of supplying Digital Secure RT sets | 42 | |
| | Total | | |

Note:

1. The quoted rates shall be inclusive of Logistics, packaging and training and all other conditions mentioned in the RFP document .
2. All Quoted rate are including GST.

Date:

Place:
Bidder's Signature

20. Annexure 5 : Format for Pre-Bid Queries

| Name of the Bidder | | | | |
|---------------------------|-----------------|-------------------------|---------------------------|---|
| Name of the Sender | | | | |
| Designation | | | | |
| Sr. No. | Page no. | Clause Reference | Clause Description | Modification/ Clarification required |
| | | | | |
| | | | | |
| | | | | |
| | | | | |